



Introducing SAP Business One: Your Path to Business Excellence

Are you a growing, small or mid-sized business looking to streamline your operations, enhance efficiency, and unlock your true potential? Here's why SAP Business One is the ultimate choice for businesses like yours.



Tailored for SMBs

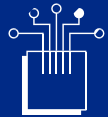
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- SAP Business One is specifically crafted to meet **your** unique needs of a small and mid-sized businesses. Cost friendly, quick implementation and easy to run.
- It offers a **powerful set of tools that cover all aspects of your operations**, from finance and accounting to sales, inventory management, and beyond.

SAP Business One: Robust ERP solution

Easier to extend and complement

Digital enablers



AI and machine learning



SAP Business Technology Platform (SAP BTP) cloud services



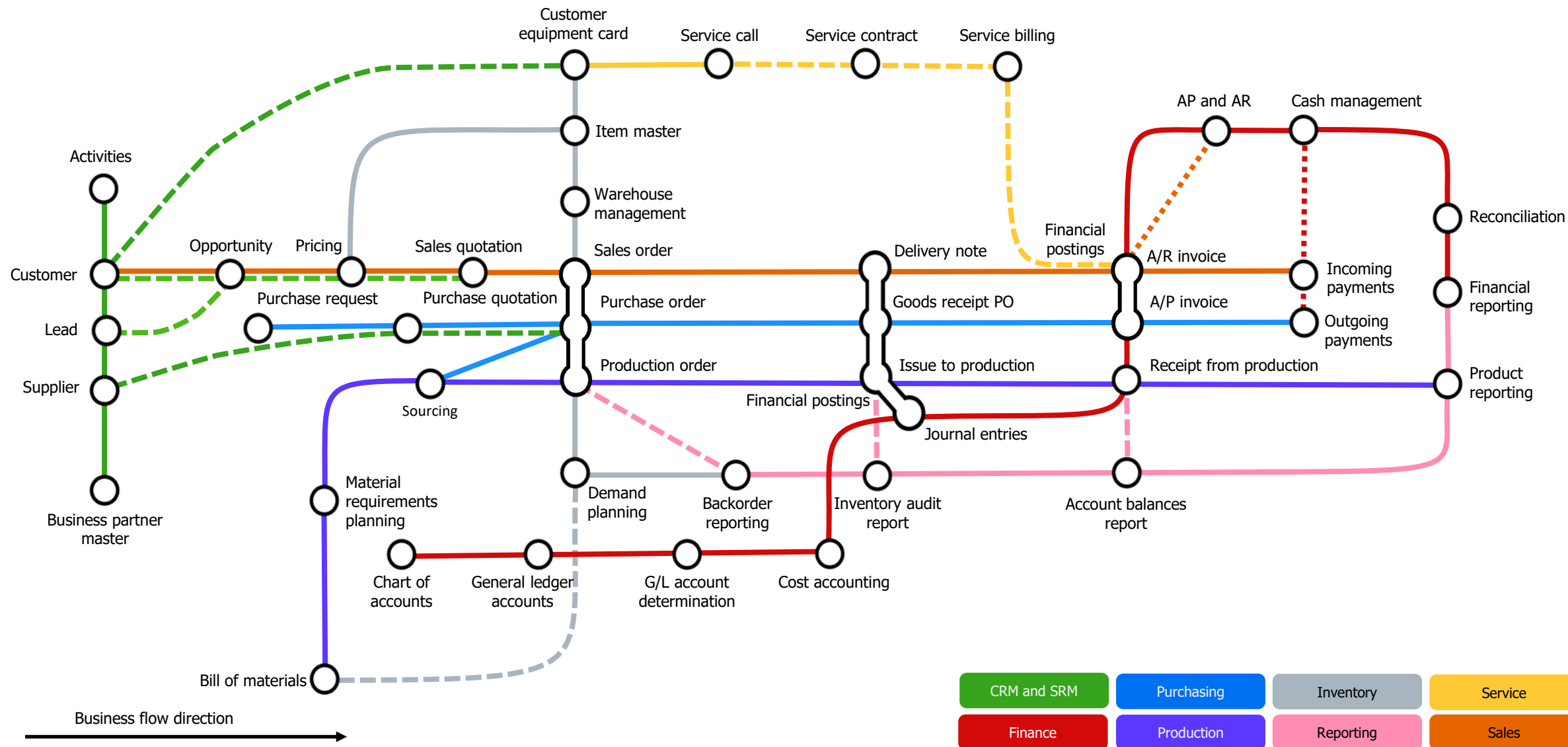
Analytics



Mobile technologies



SAP Business One process metro map

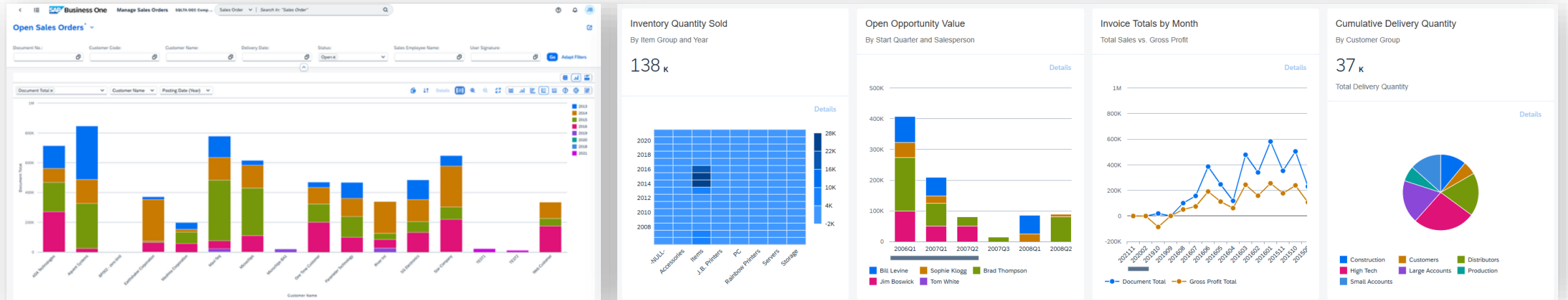


Real-Time Insights

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- In today's fast-paced business landscape, having timely and accurate information is crucial. SAP Business One empowers you with real-time insights into every aspect of your business.
- From sales trends and inventory levels to customer behavior and financial performance, you'll have **the data you need to make informed decisions quickly.**
- Harness the power of data-driven decision-making.

SAP Business One, Web Client Analytics



Streamline Business Processes with Analytics

- SAP Business One Web Client Analytics empowers the user in a simple approachable way
- Comprehensive off-the-shelf business process modelling
- Enables the user to simply build screens to fill most missing Micro Business Process steps

SAP Business One, Web client: Analytics

Powerful analytics at the tip of your fingers

List view: Object-centered analytics

Use sophisticated filtering (including date offset) and visualization (including date aggregation) capabilities for deriving and presenting the data you need in every object list view

General overview: Gather multiple data sources

Design cards based on any list view, analytical chart, user-defined object (UDO), user-defined table (UDT), or user-defined query (UDQ), showing the data you need from various aspects, including KPI setup

User-defined queries

Manage, create, edit, and preview UDQs; presented as standard list view and can be leveraged as a data source for cards on general overview

Linked views: Contextual analytics

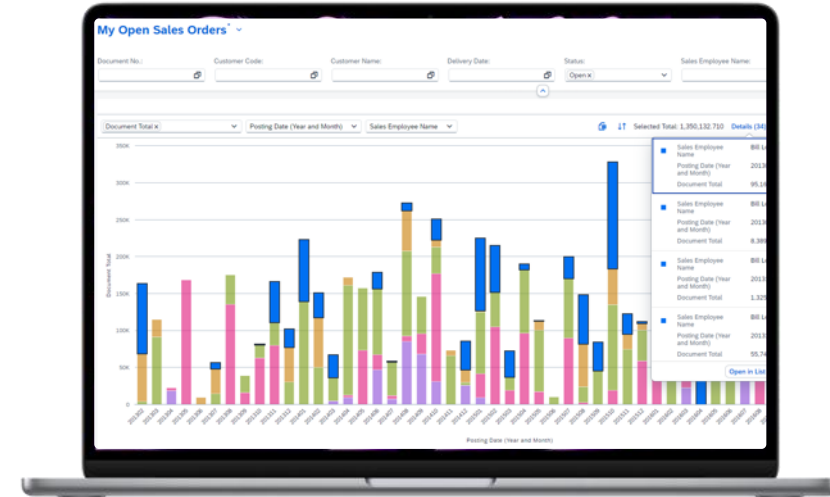
Assign any view, general overview, or UDQ to any object header and line level to derive record-specific data

Export and import views:
Collaborate across companies

Export selected views (and links) to a file that can be imported into other company databases

Share by email: Collaborate among users

Embed a direct link to any view, general overview, or UDQ in email body and send to your colleagues



The screenshot displays the 'User-Defined Query Detailed Analysis' dashboard. It shows a table with columns for Name, Description, Type, Aggregation, Decimal Places, and Link To. The table lists four queries, each with a unique ID and a description. The queries are categorized by Name, Category, and SQL Statement. The table also includes a section for Active queries, which can be displayed as a tile on the home page. The table is sorted by Name, and the results are displayed in a table format.

#	Name	Description	Type	Aggregation	Decimal Places	Link To
1	Document Internal Key	Document Internal Key	Dimension	None	None	
2	Document Number	Document Number	Dimension	None	None	
3	CardCode	CardCode	Dimension	None	None	OCRD
4	CardName	CardName	Dimension	None	None	

Streamlined Processes

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- Say goodbye to manual tasks and redundant workflows. **SAP Business One automates and streamlines your core processes**, eliminating inefficiencies and improving productivity.
- From automating purchase orders and invoicing to optimizing inventory levels and tracking deliveries, you'll experience newfound operational efficiency, reduced errors, and ultimately, happier customers.

Artificial intelligence and automation

Extensibility readiness for adoption of AI services

Artificial intelligence: AI services and tools from SAP

- **SAP Document AI solution** and available integration to SAP Business One: SAP AI Service running on SAP BTP and leveraging machine learning to streamline processing of invoices from vendors
- **SAP Build Process Automation:** A solution helping customers maintain their edge and free employees from repetitive and error-prone tasks (seven automation best-practice templates available to be used with SAP Business One)
- **AI Foundation on SAP BTP:** A full set of services for AI developers to build robust AI-driven extensions and applications

Artificial intelligence: Solutions from SAP partners

- SAP Business One extensibility is ready for adoption of AI services, enabling partners to create and innovate with AI services and most recent AI agents and develop own extensions and applications leveraging the latest generative AI technology.
- Partners are making use of SAP BTP tools for the solution development.
- Each customer has the freedom to choose the appropriate solution to meet that customer's needs.

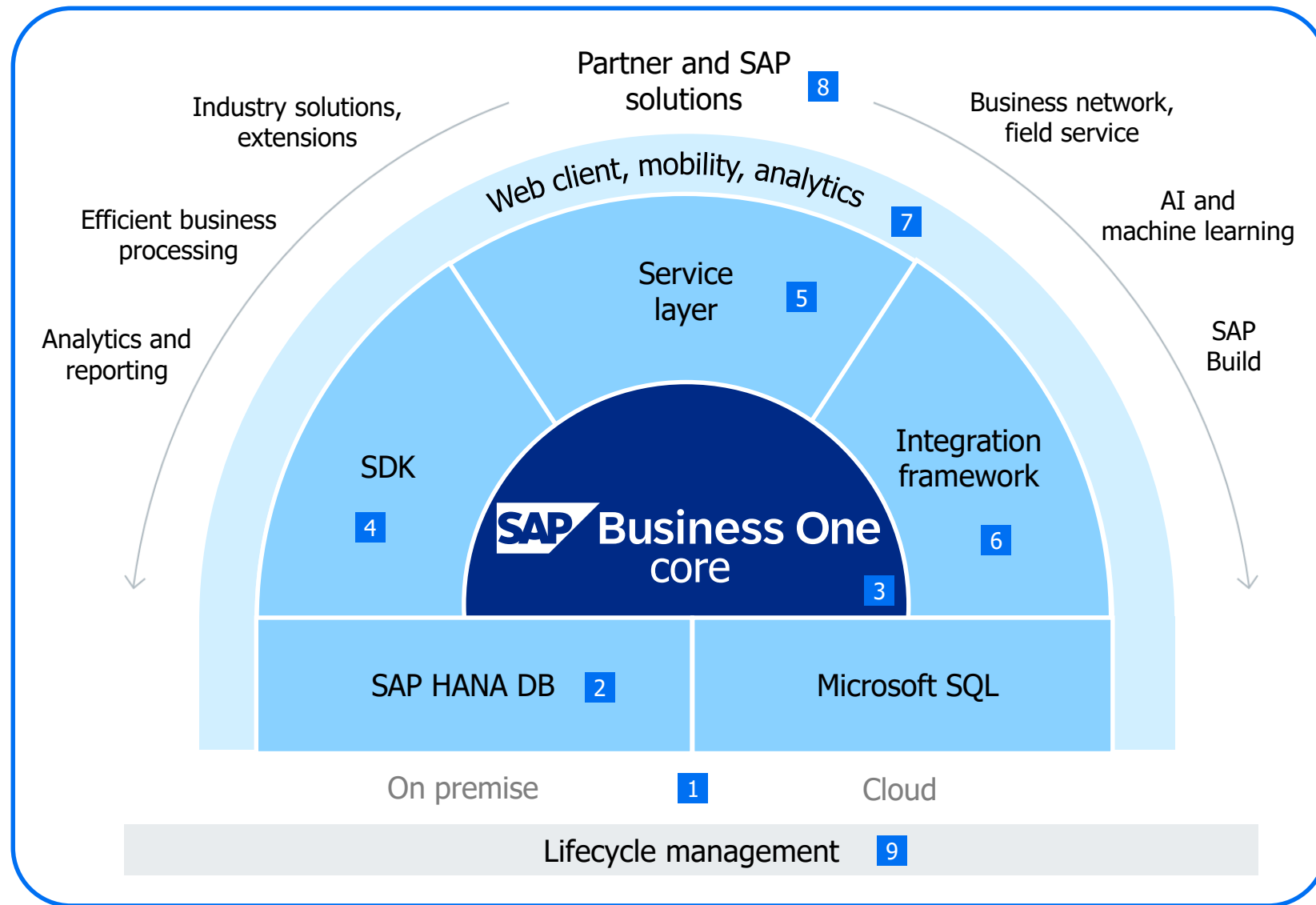


Scalable and Flexible

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- SAP Business One grows with your business. Whether you're adding new users, expanding to new markets, or introducing additional functionalities, **the system effortlessly adapts to your evolving needs.**
- With SAP Business One, you have the flexibility to customize the solution to fit your unique business processes, ensuring that you always have the right tools at your fingertips.

SAP Business One solution



Cost

- 9 Low cost of ownership and efficient support + cloud control center

Usability

- 7 Web client
- 7 Modern front end and analytics

Comprehensive business scope

- 3 All standard business processes covered
- 8 Extending the solution scope based on extensibility layer
- 6 Robust integration and collaboration relying on service layer and software development kit (SDK)
- 4 Basic application programming interfaces (APIs)

State-of-the-art technology

- 2 Running on in-memory technology
- 5 Interface for SAP HANA and Microsoft SQL applications
- 1 Full deployment flexibility

Enhanced Customer Experience

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- With a 360-degree view of your customers, **you can provide personalized experiences, anticipate their needs, and exceed their expectations.**
- From managing sales opportunities and tracking service requests to analyzing customer interactions, SAP Business One empowers you to optimize customer loyalty and grow your business.

SAP Business One, Web client: The best of all worlds



Web client benefits

- Supports smooth working with SAP Business One using native web browser
- Offers the core business logic and processes in a new user experience based on the SAP Fiori design system
- Reads and writes from and to the same company database used with SAP Business One

Business processes coverage

- Process map and company configuration
- Sales and purchasing documents, including document generation and procurement confirmation wizards
- CRM, service, and timesheet
- Basic finance
- Payments
- Items and business partners master data
- Inventory transactions
- Production and resources
- Document drafts and approval process
- Sophisticated analytics capabilities

Integration and extensibility

- Microsoft 365 OneDrive export (Excel, Word)
- Email using Microsoft Outlook 365
- User-defined fields, tables, and objects
- Web client user interface API (UI API)
- User-defined values
- Support for SAP Crystal solution reports and layouts
- SAP Companion service (web assistant) adoption

Industry-Leading Ecosystem Network

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- SAP has a vast ecosystem of certified partners who are experts in implementing and supporting SAP Business One.
- **These partners understand the challenges faced by small and mid-sized businesses** and have the expertise to tailor the solution to your specific requirements.
- They'll guide you through the entire implementation process, provide training and support, and make sure you get the maximum value out of your investment.

Get started on Your
Journey to Success with
SAP Business One. Today!



Thank you.

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